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October 7, 2005

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## **LogistiCare Named One of Georgia's Fastest-Growing Technology Companies**

*Deloitte & Touche LLP honors Georgia's 'Fast 50'*

**ATLANTA** – LogistiCare is proud to announce that it has been named to Deloitte's prestigious Technology Fast 50 program for Georgia, a ranking of the 50 fastest-growing technology companies in the area by Deloitte & Touche LLP. LogistiCare is ranked No. 23.

The Technology Fast 50 rankings are compiled annually based on company revenue growth. Growth for the 2005 rankings was measured from 2000 to 2004. Over the five-year period, LogistiCare revenues grew 185 percent, increasing from \$77.4 million in 2000 to \$221 million in 2004. To qualify for the rankings, companies must have had operating revenues of at least \$50,000 in 2000 and \$1 million in 2004.

"To be part of the Technology Fast 50 rankings means a lot to all of us at LogistiCare," said John Shermeyen, president and chief executive officer of LogistiCare. "Eight years ago when I started this company, I knew that we had great growth potential. Consistently enhancing our technology capabilities is one key aspect of our business that has enabled us to offer our clients budget predictability and cost savings along with quality and reliable service. Our success really is a team effort."

With technology as its foundation, the company's proprietary information management system, LogistiCAD<sup>SM</sup> – is the only existing software system that provides all the capabilities needed to manage the processing and delivery of efficient, high-quality logistics services in one integrated application, without requiring interfaces between different software components.

System capabilities include: reservation taking, managing call center operations, eligibility verification, compliance tracking, complaint handling, assigning and dispatching service work, processing payments to third-party business partners, management reporting, scheduling and timekeeping for employees along with a host of other features.

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The scope of LogistiCare's business has grown consistently since its beginnings in 1997. The company now has business relationships in 14 states and the District of Columbia. LogistiCare's most significant accomplishment in 2005 was winning re-bids for key non-emergency medical transportation (NEMT) contracts for the states of Georgia, Virginia, Kentucky and Florida. And, contract extensions were signed in Nevada, Oklahoma, Delaware and Connecticut. Under LogistiCare's management, costs for NEMT have continued to decrease, while overall healthcare spending has seen double-digit increases.

"Explaining our business model and demonstrating its efficiencies both from a cost and service quality perspective has been an education process," added Shermeyen. "Modifying behavior and thoughts is never easy; but the results speak for themselves, and we foresee continued growth into the future."

Georgia is one of 15 regions that rank their Technology Fast 50 companies. The winners of each region are then entered in Deloitte's Technology Fast 500 program, which ranks North America's top 500 fastest-growing technology companies.

In addition to the revenue requirements, to qualify for the ranking companies must be headquartered in North America and be a "technology company," defined as a company that owns proprietary technology that contributes to a significant portion of the company's revenues; or devotes a significant portion of revenues to research and development of technology.

### **About LogistiCare**

Headquartered in Atlanta, LogistiCare is the nation's leading transportation management solution. The company's government clients include state Medicaid agencies, Medicare HMOs, school boards, transit and paratransit authorities. Healthcare sector clients include hospital systems and many of the nation's largest managed care organizations.

With its market innovation, proprietary software and proven record of creating budget stability and program integrity, LogistiCare is well known as the leader in improving non-emergency transportation programs. On an annual basis, the company manages a national network of more than 700 transportation companies that deliver more than 11 million trips to customers annually. For more information, visit [www.logisticare.com](http://www.logisticare.com).